

THE COMMISSIONERS OF LEONARDTOWN Financial Statements June 30, 2024 With Independent Auditor's Report



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# **INDEPENDENT AUDITOR'S REPORT**

To the Commissioners of Leonardtown:

#### **Opinions**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, and each major fund of The Commissioners of Leonardtown, as of and for the year ended June 30, 2024, and the related notes to the financial statements, which collectively comprise The Commissioners of Leonardtown's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities and each major fund of The Commissioners of Leonardtown, as of June 30, 2024, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinions**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Commissioners of Leonardtown, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Commissioners of Leonardtown's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Commissioners of Leonardtown's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Commissioners of Leonardtown's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

# **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4 through 11 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to this required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise The Commissioners of Leonardtown's basic financial statements. The schedules on pages 37 through 41 are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedule of expenditures of federal awards is presented for purposes of additional analysis as required by Title 2 U.S. *Code of Federal Regulations* ("CFR") Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and is not a required part of the basic financial statements.



The schedules referred to above and the schedule of expenditures of federal awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements themselves, and other records used to prepare the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedules referred to above and the schedule of expenditures of federal awards are fairly stated in all material respects in relation to the basic financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 30, 2024, on our consideration of The Commissioners of Leonardtown's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of The Commissioners of Leonardtown's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Commissioners of Leonardtown's internal control over financial reporting and compliance.

Withum Smith + Brown, PC

December 30, 2024

As management of The Commissioners of Leonardtown (the "Town"), we offer readers of the Town financial statements this narrative overview and analysis of the financial activities of the Town for the fiscal year ended June 30, 2024. Please read it in conjunction with the Town's financial statements which follow this section.

# FINANCIAL HIGHLIGHTS

- The assets of the Town exceeded its liabilities at the close of the most recent fiscal year by \$68,587,464 (net position). Of this amount, \$7,148,807 (unrestricted net position) may be used to meet the Town's ongoing obligations to citizens and creditors, \$143,666 is restricted for future road maintenance, \$8,359,125 is restricted for future growth-related projects (impact fees), and \$52,935,866 is invested in capital assets, net of related debt.
- During FY24, the Town's total net position increased by \$1,225,770. After excluding depreciation expense, *governmental activities* yielded an addition to net position of \$882,369. This increase resulted from an increase in income tax and interest income and current year investments in capital assets in part funded with capital grants and contributions. After excluding depreciation expense and capital grant and contributions, the *business type activities* yielded an addition to net position of \$575,615. The water and sewer departments yielded favorable operating results for FY24 coupled with an increase in interest income.
- As of the close of the current fiscal year, the Town's governmental funds reported combined ending fund balances of \$2,626,705, an increase of \$348,649 from the prior year. Fund balance is reported in the following categories: \$143,666 is restricted for future road maintenance and \$412,502 is *assigned* for a number of specific purposes. The most significant portion of assigned fund balance \$209,672 is to fund FY25 approved expenditures that are in excess of projected revenues. The next highest amounts are \$73,380 for waterfront revitalization and \$52,800 is parking fee in lieu revenue collected in prior years that is assigned for future parking projects. Note 8 provides a detailed accounting of the assigned portion of fund balance. The remaining \$2,070,537 is *unassigned* and available for spending and exceeds the Town Council's target threshold of 50% of General Fund operating expenditures.
- The increase in General Fund fund balance of \$138,977 in the governmental funds is tied to the surplus revenues primarily related to income tax and interest income and expenditures less than budget. Since a surplus was anticipated prior to the end of FY24, the approved FY25 budget included using some of this surplus to fund one-time expenditures.
- In FY23, the Town commenced the wastewater treatment plant expansion project which is being funded by the issuance of its Infrastructure Bonds Series of 2023A in the amount of \$8,090,910 and a combination of funding received through American Rescue Plan Act ("ARPA") and impact fees collected. At the close of the most recent fiscal year, \$10,313,474 has been completed and capitalized as construction in progress related to the project. The project is anticipated to be complete by early FY25.
- In FY24, the Town commenced the waterfront revitalization project expending \$155,866 related to the project which was funded with prior year fund balance. In May 2024, the Town closed on financing through the issuance of its Infrastructure Bonds Series of 2024A in the amount of \$5,578,191 which will also be used with remaining ARPA funding and impact fees collected to pay for the \$8,826,000 million project.

# **OVERVIEW OF THE FINANCIAL STATEMENTS**

This discussion and analysis is intended to serve as an introduction to the Town's basic financial statements. The Town's basic financial statements comprise three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other supplemental information in addition to the basic financial statements themselves.

### **GOVERNMENT-WIDE FINANCIAL STATEMENTS**

The government-wide financial statements are designed to provide readers with a broad overview of the Town's finances, in a manner similar to a private-sector business.

The statement of net position presents information on all of the Town's assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Town is improving or deteriorating.

The statement of activities presents information showing how the Town's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods such as uncollected property taxes and earned, but unused, vacation leave.

Both of the government-wide financial statements distinguish functions of the Town that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities of the Town include general government, planning and zoning, public safety, public works, community development and recreation and parks. The business-type activities of the Town include water, wastewater and refuse collection.

The government-wide financial statements can be found on pages 12 and 13 of this report.

# FUND FINANCIAL STATEMENTS

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Town, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the Town can be divided into two categories: governmental funds and proprietary funds.

### **Governmental Funds**

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements. Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the Town's near-term financing decisions. Both the governmental funds balance sheet and the governmental funds statement of revenues, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

Fund financial statements focus on the Town's most significant funds rather than the Town as a whole. Major funds are separately reported while all others are combined into a single, aggregated presentation.

The Town adopts an annual appropriated budget for its General Fund. A budgetary comparison statement has been provided for the General Fund to demonstrate compliance with its budget.

The basic governmental fund financial statements can be found on pages 14 through 18 of this report.

### **Proprietary Funds**

The Town maintains one type of proprietary fund. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. The Town uses one enterprise fund to account for its water, wastewater and refuse collection services.

Proprietary fund statements provide the same type of information as the government-wide financial statement, only in more detail.

The proprietary fund financial statements can be found on pages 19 through 22 of this report.

### Notes to the Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found on pages 23 through 36 of this report.

### **GOVERNMENT-WIDE FINANCIAL ANALYSIS**

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the Town, assets exceeded liabilities by \$68,746,018 at the close of the most recent fiscal year.

By far, the largest portion of the Town's net position (77.18 percent) reflects its investment in capital assets (e.g., land, building, machinery and equipment), less any related debt used to acquire those assets that is still outstanding. The Town uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the Town's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

The next largest portion of the Town's net position (12.40 percent) represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net position \$7,148,807 may be used to meet the government's ongoing obligations to citizens and creditors.

	Governmen	al Activities Business-Type Activities			Total Primary	Government
	2024	2023	2024	2023	2024	2023
Current and other assets	\$ 3,497,573	\$ 4,628,731	#REF!	\$ 22,863,907	#REF!	\$ 27,492,638
Capital assets	24,845,814	25,235,598	38,496,811	32,788,841	63,342,625	58,024,439
Total assets	28,343,387	29,864,329	#REF!	55,652,748	#REF!	85,517,077
Long-term debt outstanding	550,898	640,184	20,201,908	14,820,530	20,752,806	15,460,714
Other liabilities	899,373	2,350,675	576,435	343,994	1,475,808	2,694,669
Total liabilities	1,450,271	2,990,859	20,778,343	15,164,524	22,228,614	18,155,383
Net investment in capital assets	24,406,551	24,688,656	28,529,315	27,166,843	52,935,866	51,855,499
Restricted	143,666	237,562	8,359,125	10,535,714	8,502,791	10,773,276
Unrestricted	2,371,404	1,947,252	4,777,403	2,785,667	7,148,807	4,732,919
Total net position	<u>\$ 26,921,621</u>	<u>\$ 26,873,470</u>	<u>\$ 41,665,843</u>	\$ 40,488,224	\$ 68,587,464	<u> </u>

#### Statement of Net Position

At the end of the current fiscal year, the Town is able to report positive balances in all three categories of net position, both for the government as a whole, as well as for its separate governmental and business-type activities.

	Governmental Activities				Business-Type Activities				Total Primary	y Go	vernment
	 2024	_	2023		2024 2023		2023	2024			2023
Revenues											
Program revenues											
Charges for services	\$ 26,992	\$	58,871	\$	3,131,307	\$	2,988,238	\$	3,158,299	\$	3,047,109
Operating grants and contributions	449,389		481,643		46,115		-		495,504		481,643
Capital grants and contributions	57,600		4,987,585		2,380,917		5,024,374		2,438,517		10,011,959
General revenues									-		-
Property taxes	916,388		841,697		-		-		916,388		841,697
Other taxes	1,205,277		1,157,388		-		-		1,205,277		1,157,388
Other	 386,305	_	285,687	_	897,970		468,501	_	1,284,275	_	754,188
Total revenues	 3,041,951	_	7,812,871	_	6,456,309		8,481,113		9,498,260		16,293,984
Expenses											
General government	715,839		599,747		-		-		715,839		599,747
Community development	412,536		340,343		-		-		412,536		340,343
Planning and zoning	176,203		211,032		-		-		176,203		211,032
Public safety	96,178		91,530		-		-		96,178		91,530
Public works	884,477		1,208,401		-		-		884,477		1,208,401
Recreation and parks	691,141		445,318		-		-		691,141		445,318
Interest expense	17,426		21,148		-		-		17,426		21,148
Wastewater	-		-		3,195,191		3,266,646		3,195,191		3,266,646
Water	-		-		763,802		561,841		763,802		561,841
Refuse	 -	_	-	_	1,319,697		1,030,019	_	1,319,697	_	1,030,019
Total expenses	 2,993,800	_	2,917,519		5,278,690		4,858,506		8,272,490		7,776,025
Change in net position	48,151		4,895,352		1,177,619		3,622,607		1,225,770		8,517,959
Net position - beginning of year	 26,873,470	_	21,978,118		40,488,224		36,865,617		67,361,694		58,843,735
Net position - end of year	\$ 26,921,621	\$	26,873,470	\$	41,665,843	\$	40,488,224	\$	68,587,464	\$	67,361,694

#### Statement of Change in Net Position

### **Governmental Activities**

Governmental activities increased the Town's net position by \$48,151. The surplus was primarily due to increases in both income tax and interest income.

#### **Business-Type Activities**

Business-type activities increased the Town's net position by \$1,177,619. Depreciation expense of \$1,778,913 was offset by favorable departmental operating results and the capital contributions detailed below.

- ARPA funding \$1,588,519
- Impact fees of \$694,600
- Capacity allocation fees of \$147,798

#### FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS

As noted earlier, the Town uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

#### **Governmental Funds**

The focus of the Town's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the Town's financing requirements. In particular, *unassigned* fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, the Town's governmental funds reported combined ending fund balances of \$2,626,705 an increase of \$348,649 in comparison to the prior year. Approximately 78.83 percent of this total amount \$ 2,070,537 constitutes *unassigned* fund balance, which is available for spending at the government's discretion. The next largest component of fund balance is *assigned* for several specific purposes and totals \$412,502. The intended uses of this balance are detailed in Note 8. \$143,666 of fund balance is restricted for future road maintenance.

The General Fund is the chief operating fund of the Town. At the end of the current fiscal year, unassigned fund balance of the General Fund was \$2,070,537 while total fund balance increased to \$2,417,033. As a measure of the General Fund's liquidity, it may be useful to compare *unassigned* fund balance to total fund expenditures. *Unassigned* fund balance of the General Fund represents 77.16 percent of budgeted FY25 General Fund operating expenditures.

Total fund balance of the Town's General Fund increased by \$138,977 during the current fiscal year. As mentioned before, this increase is tied to the surplus revenues primarily related to income tax and interest income and expenditures less than budget.

### **Proprietary Fund**

The Town's proprietary fund statements provide the same type of information found in the government-wide financial statements, but in more detail.

Unrestricted net position of the Proprietary Fund at the end of the year amounted to \$4,777,403. The total increase in net position for the fund was \$1,177,619. Other factors concerning the finances of this fund have already been addressed in the discussion of the Town's financial highlights, business-type activities and capital assets and debt administration.

# **GENERAL FUND BUDGETARY HIGHLIGHTS**

During the year, revenues were higher than budgetary estimates by \$554,616 and expenditures were \$189,369 less than budgeted.

- As mentioned previously, better than anticipated income tax revenue accounted for a portion of the General Fund revenue surplus. This revenue source can be volatile, as it is tied to the timing of residents filing income tax returns. In addition, a favorable variance in interest income on the Town's investments due to an increase in interest rates and amounts available for investment accounted for 63.45% of the revenue surplus.
- General Fund expenditures for the Town as a whole were in line with expectations. Public works expenditures less than budget accounted for the majority of the overall favorable variance in expenditures. Details of all departmental results can be found in the supplemental reports found on pages 37 39.

# CAPITAL ASSETS AND DEBT ADMINISTRATION

### **Capital Assets**

The Town's investment in capital assets for its governmental and business-type activities as of June 30, 2024, amounts to \$63,342,625 (net of accumulated depreciation). This investment in capital assets includes land, buildings, improvements, streets, infrastructure, machinery and equipment. The total increase in the Town's investment in capital assets was 9.17% (a 1.57% decrease for governmental activities and a 17.41% increase for business-type activities).

Current year capital assets additions of \$7,931,317 was offset by depreciation expense of \$2,613,131. Current year major capital additions consisted of \$7,139,322 construction in progress for the wastewater treatment plant expansion project.

	Governmer	ntal Activities	Business-Ty	vpe Activities	Total Primary	y Government
	2024	2023	2024	2023	2024	2023
Land	\$ 4,899,561	\$ 4,899,561	\$ 221,718	\$ 221,718	\$ 5,121,279	\$ 5,121,279
Construction in progress	313,038	19,505	10,692,527	3,383,999	11,005,565	3,403,504
Building and improvements	1,361,379	1,427,658	17,141,266	18,453,877	18,502,645	19,881,535
Improvements, other than buildings	3,309,770	3,432,123	-	-	3,309,770	3,432,123
Infrastructure	14,961,844	15,456,529	10,274,514	10,548,760	25,236,358	26,005,289
Machinery and equipment	222	222	166,786	180,487	167,008	180,709
Total capital assets, net	<u>\$ 24,845,814</u>	<u>\$ 25,235,598</u>	<u>\$ 38,496,811</u>	<u>\$ 32,788,841</u>	<u>\$ 63,342,625</u>	\$ 58,024,439

#### Capital Assets (Net of Depreciation)

Additional information on the Town's capital assets can be found in Note 5 of this report.

### **Debt Administration**

At the end of the current fiscal year, the Town had total debt outstanding of \$14,533,55. \$439,263 is the balance of mortgage debt related to property acquisition at the Wharf Park. \$5,173,249 is a note payable to the Maryland Water Quality Financing Administration related to the Enhanced Nutrient Removal Project for the wastewater treatment plant. \$13,413,191 are bonds payable and \$1,615,468 of bond premiums issued and administered through Department of Housing and Community Development (*"DHCD"*) Community Development Administration (*"CDA"*) to finance the wastewater treatment plant expansion project and the Meadows Run water tower project. The Town's total debt increased by \$5,386,423 including \$6,107,616 aggregate issuance of bonds payable and premiums for its Infrastructure Bonds Series of 2024A, \$664,033 of principal repayments and \$57,160 amortization of bond premiums.

Additional information on the Town's long-term debt can be found in Note 6 of this report.

### ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES

- Residential and commercial growth in Leonardtown remain robust. Clark's Rest continues to prosper and add new residents to Leonardtown. As of the end of the fiscal year homes had been occupied. The total project includes 344 residential units, and a large storage facility was recently completed and open for business. The construction of the Hamptons apartment complex is complete, and units are occupied. Property taxes for this location are subject to a tax abatement agreement and will not add to the property tax revenue budget until fiscal year 2026. The residential neighborhood of Meadows at Town Run began construction in 2019 and will build out 107 single family homes. As of the end of the fiscal year 90 homes had been occupied. Meadows at Town Run II has received concept approval and should begin construction in mid-2023. This development will consist of 12 single family homes, 147 townhomes and 4 36-unit apartment buildings.
- Approved by the State of Maryland legislature in FY18, significant increases to municipal highway user revenue will occur for five years, with the first year being FY20. The additional revenue will be used to fund annually increasing snow removal expenditures and road maintenance projects. As new neighborhoods are occupied, the Town will be required to maintain an increasing number of road miles.
- There is no significant change in the type or level of services to be provided.

- *Unassigned* fund balance is in line with Council's target threshold of 50% of General Fund operating expenditures. This is a direct result of surplus income tax revenue and positive operating results.
- Water rates were not increased for FY25. Town ordinance number 82 generally requires an automatic 2% rate increase, but a thorough financial study, as allowed by the ordinance, did not result in the need for this increase. However, sewer rates were increased by 2% in accordance with the ordinance.
- Town Council approved a two-year extension of the existing contract with WB Waste Solutions for trash collection services in Leonardtown. The contract has been extended through June 30, 2025. Significant increases in fuel, labor and cost of goods are affecting the trash collection pricing dramatically. The Council was able to negotiate a 26% increase instead of the 50% plus increase being experienced elsewhere.
- The infusion of federal funds from the Coronavirus Aid, Relief and Economic Security Act (CARES) of 2020 and the ARPA of 2021 have served to stabilize local government funding to ensure maintenance of services.
- Leonardtown has received its first allocation of ARPA funding in the amount of \$1,883,816. The second payment was received in 2023 in the amount of \$1,885,226. These funds have specific limitations on how they can be used. Given the magnitude of upcoming infrastructure projects, Council has committed these funds to construction of a new water tower and expansion of the wastewater treatment plant.
- The Town has created a new way to experience downtown by connecting amenities and destinations through an enhanced alley network that links the square, hotel, public parking lot, and Fenwick Street which will be used to display public art, walking paths and locations for small events. The total amount of Phase I of the project is approximately \$400,000 and was funded with a combination of grants and local funding from the Town.
- Work on the Downtown and Waterfront Strategic Plan continue to be a high priority to the Town Council as the Tudor Hall Development is anticipated to move forward next fiscal year. This 400-acre farm is the future of the Town and how it is developed is critical to the future of its economic viability. The need to be proactive rather than reactive in the implementation of its development remains on the forefront of Town planning. Significant fund balance has been set aside for the waterfront development in the last two budgets and planning has continued each year since 2018.
- The major wastewater treatment plant expansion from a treatment capacity of .68 mgd to 1 million gallons per day is well underway and is anticipated to be complete in late 2024 at a cost of \$18,066,289. The project was funded with \$3,038,413 of ARPA funds, \$9,000,000 of bonds administered through the Maryland Dept of Housing and Community Development and the remainder from previously collected impact fees. This expansion is needed to accommodate future growth in the Town. Two other major capital projects include the construction of a 1-million-gallon water storage tank and a new production well. The tower project is slated to go to bid in early FY25 and is expected to cost approximately 6.3 million dollars and a production well estimated at 2.5 million dollars will follow in the next few months. To fund these projects the Town pursued a second bond issuance of \$6,000,000 and will use the balance of ARPA funding and water impact fees previously collected. Both bond issuance debt service will be paid from future impact fee collection. The sewer impact fee increased to \$18,000 in 2022 and the water impact fee will need to be increased later in 2024 to meet the required debt service.
- Leonardtown continues to maintain a healthy level of unassigned fund balance in FY24 and remains financially sound. The focus remains on the future development of the waterfront and 400-acre Tudor Hall development for its growth and commercial expansion. Funding large infrastructure projects to accommodate the growth will continue to be an important part of the planning process and to protect existing residents and businesses.

# **REQUESTS FOR INFORMATION**

This financial report is designed to provide a general overview of the Town's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Treasurer, P. O. Box 1, Leonardtown, MD 20650.

# The Commissioners of Leonardtown Statement of Net Position June 30, 2024

	Governmental Activities			siness-type Activities		Total
Assets						
Cash and cash equivalents	\$	320,585	\$	-	\$	320,585
Investments		7,190,413		-		7,190,413
Accounts receivable		6,418		793,440		799,858
Intergovernmental receivables		350,239		150,631		500,870
Interest receivable		28,505		39,685		68,190
Internal balances		(4,370,082)		4,370,082		-
Noncurrent assets						
Restricted cash and investments		-		8,359,125		8,359,125
Long-term debt proceeds held in escrow		-		10,234,412		10,234,412
Capital assets, not being depreciated		5,212,599		10,914,245		16,126,844
Depreciable assets, net		19,633,215		27,582,566		47,215,781
				, ,		, , , _
Total assets	\$	28,371,892	\$	62,444,186	\$	90,816,078
Liabilities						
Accounts payable	\$	174,553	\$	224,877	\$	399,430
Other liabilities	φ		φ		φ	
		60,443		37,989		98,432
Accrued interest payable		-		189,496		189,496
Unearned revenue		664,377		-		664,377
Noncurrent liabilities						
Due within one year		04.070		000 400		000 404
Long-term debt, current year		94,078		832,103		926,181
Compensated absences, current year		96,582		10,934		107,516
Health reimbursement obligation, current year		15,053		63,618		78,671
Customer utility deposits		-		49,521		49,521
Due in more than one year		045 405		40,000,005		40 744 000
Long-term debt, net of current portion		345,185		19,369,805		19,714,990
Total liabilities		1,450,271		20,778,343		22,228,614
Net position						
Net investment in capital assets		24,406,551		28,529,315		52,935,866
Restricted for		, ,		-,,		- ,,
Road maintenance		143,666		-		143,666
Impact fees		-		8,359,125		8,359,125
Unrestricted		2,371,404		4,777,403		7,148,807
omostrotod		2,011,404		<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>		7,140,007
Total net position		26,921,621		41,665,843		68,587,464
Total liabilities and net position	<u>\$</u>	28,371,892	<u>\$</u>	62,444,186	\$	90,816,078

# The Commissioners of Leonardtown Statement of Activities Year Ended June 30, 2024

				Program Revenues				•••	se) Revenue in Net Posit		
	_ <u> </u>	xpenses		Charges for Services	Gr	perating ants and tributions	Capital rants and ntributions	vernmental Activities		ness-type ctivities	 Total
Functions/Programs											
Primary Government											
Governmental activities											
General government	\$	715,839	\$	-	\$	-	\$ -	\$ (715,839)	\$	-	\$ (715,839)
Community development		412,536		-		92,646	57,600	(262,290)		-	(262,290)
Planning and zoning		176,203		26,992		-	-	(149,211)		-	(149,211)
Public safety		96,178		-		29,305	-	(66,873)		-	(66,873)
Public works		884,477		-		327,438	-	(557,039)		-	(557,039)
Recreation and parks		691,141		-		-	-	(691,141)		-	(691,141)
Interest expense on long-term debt		17,426		-		-	 -	 (17,426)		-	 (17,426)
Total governmental activities		2,993,800		26,992		449,389	 57,600	 (2,459,819)			 (2,459,819)
Business-type activities											
Wastewater		3,195,191		1,338,532		46,115	2,213,937	-		403,393	403,393
Water		763,802		528,090		-	166,980	-		(68,732)	(68,732)
Refuse		1,319,697		1,264,685		-	 -	 -		(55,012)	 (55,012)
Total business-type activities		5,278,690		3,131,307		46,115	 2,380,917	 -		279,649	 279,649
Total primary government	\$	8,272,490	\$	3,158,299	\$	495,504	\$ 2,438,517	 (2,459,819)		279,649	 (2,180,170)
			Gene	eral revenues	;						
			Pro	operty taxes				916,388		-	916,388
			Inc	ome tax				1,121,019		-	1,121,019
			Oth	ner local taxes				84,258		-	84,258
			Lic	enses and pe	rmits			30,077		-	30,077
			Inte	erest income				355,879		882,959	1,238,838
			Oth	ner revenue				 349		15,011	 15,360
			Total	general rever	nues			 2,507,970		897,970	 3,405,940
			Ch	ange in net po	sition			 48,151		1,177,619	 1,225,770
				t position - beg				26,873,470	,	40,488,224	67,361,694

Net position - ending

\$ 68,587,464

# The Commissioners of Leonardtown Balance Sheet – Governmental Funds Year Ended June 30, 2024

	Major Funds				Total	
		General		Capital Projects	Go	vernmental Funds
Assets						
Cash and cash equivalents	\$	320,585	\$	-	\$	320,585
Investments		7,190,413		-		7,190,413
Accounts receivable		6,418		-		6,418
Intergovernmental receivables		350,239		-		350,239
Interest receivable		28,505		-		28,505
Due from other funds				975,803		975,803
Total assets	<u>\$</u>	7,896,160	<u>\$</u>	975,803	<u>\$</u>	8,871,963
Liabilities						
Accounts payable	\$	72,799	\$	101,754	\$	174,553
Other liabilities		60,443		-		60,443
Unearned revenue		-		664,377		664,377
Due to other funds		5,345,885				5,345,885
Total liabilities		5,479,127		766,131		6,245,258
Fund balances						
Restricted		143,666		-		143,666
Assigned		202,830		209,672		412,502
Unassigned		2,070,537		-		2,070,537
Total fund balances		2,417,033		209,672		2,626,705
Total liabilities, deferred inflows of resources						
and fund balances	\$	7,896,160	\$	975,803	\$	8,871,963

# The Commissioners of Leonardtown Reconciliation of the Balance Sheet of Governmental Funds to Net Position of Governmental Activities Year Ended June 30, 2024

Fund balance of governmental funds	\$ 2,626,705
Amounts reported for governmental activities in the statement of net position are different because:	
Capital assets used in governmental activities are not current financial resources and are not reported in the governmental funds.	24,845,814
Long-term liabilities are not due and payable in the current period and are not reported as liabilities in the governmental funds.	
Mortgage obligation	(439,263)
Accrued compensated absences	(96,582)
Health reimbursement obligations	 (15,053)
Net position of governmental activities	\$ 26,921,621

# The Commissioners of Leonardtown Statement of Revenues, Expenditures, and Changes in Fund Balance – Governmental Funds Year Ended June 30, 2024

	Major	Major Funds			
	General	Capital Projects	Governmental Funds		
Revenues	General	Frojects	1 41145		
Taxes	\$ 2,262,921	\$-	\$ 2,262,921		
Licenses and permits	۶ 2,202,921 71,340	φ -	۶ 2,202,921 71,340		
-	159,291	-	159,291		
Intergovernmental	10,403	-	10,403		
Charges for services Miscellaneous	537,996	-	537,996		
Total revenues	3,041,951		3,041,951		
Expenditures					
Current					
General government	713,178	-	713,178		
Community development	391,547	-	391,547		
Planning and zoning	175,746	-	175,746		
Public safety	96,178	-	96,178		
Public works	713,294	1,249	714,543		
Recreation and parks	252,063	224,942	477,005		
Debt service					
Principal	107,679	-	107,679		
Interest	17,426	-	17,426		
Total expenditures	2,467,111	226,191	2,693,302		
Excess (deficiency) of revenues					
over expenditures	574,840	(226,191)	348,649		
Other financing (uses)	(405.000)	105 000			
Transfers in (out)	(435,863)	435,863			
Net change in fund balance	138,977	209,672	348,649		
Fund balances					
Beginning of year	2,278,056		2,278,056		
End of year	\$ 2,417,033	<u>\$ 209,672</u>	<u>\$ 2,626,705</u>		

# The Commissioners of Leonardtown Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balance of Governmental Funds to the Statement of Activities Year Ended June 30, 2024

Net change in fund balance - total governmental funds	\$ 348,649
Amounts reported for governmental activities in the statement of activities (page 11) are different because:	
The issuance of long-term debt (e.g., bonds, loans) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of the governmental funds but does not affect net position. Repayment of principal	107,679
Governmental funds report capital outlays as expenditures. However, in the statement of activities, the costs of capital assets are capitalized and subsequently depreciated over their useful life.	
Acquisition and construction of capital assets	444,434
Depreciation expense	(834,218)
Some expenses reported in the statement of activities do not require the use of current financial resources and are not reported as expenditures in governmental funds.	
Change in compensated absences	(14,162)
Change in health reimbursement obligations	 (4,231)
Change in net position of governmental activities	\$ 48,151

# The Commissioners of Leonardtown Budgetary Comparison Statement – General Fund Year Ended June 30, 2024

	В	udget		Variance with Final Budget Positive
	Original	Final	Actual	(Negative)
Revenues				<u> </u>
Taxes	\$ 2,140,618	\$ 2,140,618	\$ 2,262,921	\$ 122,303
Licenses and permits	80,800	80,800	71,340	(9,460)
Intergovernmental	135,136	135,136	159,291	24,155
Charges for services	3,000	3,000	10,403	7,403
Miscellaneous	127,781	127,781	537,996	410,215
Total revenues	2,487,335	2,487,335	3,041,951	554,616
Expenditures				
General government	676,693	676,693	713,178	(36,485)
Community development	412,097	412,097	391,547	20,550
Planning and zoning	220,450	220,450	175,746	44,704
Public safety	104,083	104,083	96,178	7,905
Public works	900,162	900,162	713,294	186,868
Recreation and parks	217,890	217,890	252,063	(34,173)
Debt service	125,105	125,105	125,105	
Total expenditures	2,656,480	2,656,480	2,467,111	189,369
Excess (deficiency) of revenues over expenditures	(169,145)	(169,145)	574,840	743,985
Other financing sources (uses)				
Appropriation of prior year fund balance	605,529	605,529	-	(605,529)
Transfer to capital projects	(124,921)	(124,921)	(124,400)	521
Committed to waterfront revitalization	(311,463)	(311,463)	(311,463)	
Total other financing sources (uses)	169,145	169,145	(435,863)	(605,008)
Net change in fund balance	<u>\$</u>	<u>\$                                    </u>	138,977	<u>\$ 138,977</u>
Fund balance				
Beginning of year			2,278,056	
End of year			<u>\$ 2,417,033</u>	

# Assets

Current assets		
Accounts receivable	\$	793,440
Intergovernmental receivables		150,631
Other receivables		39,685
Due from other funds		4,370,082
Total current assets		5,353,838
Noncurrent assets		
Restricted cash and cash equivalents		8,359,125
Long-term debt proceeds held in escrow		10,234,412
Capital assets not being depreciated		10,914,245
Depreciable capital assets, net	_	27,582,566
Total noncurrent assets		57,090,348
Total assets	\$	62,444,186
Liabilities and Net Position		
Current liabilities		
Accounts payable	\$	224,877
Accrued interest payable	Ŧ	189,496
Intergovernmental payable		36,840
Other liabilities		1,149
Customer deposits		49,521
Compensated absences, current portion		10,934
Health reimbursement obligation, current portion		63,618
Long-term debt, current portion		832,103
Total current liabilities		1,408,538
		.,
Noncurrent liabilities		
Long-term debt, net of current portion		19,369,805
Total noncurrent liabilities		19,369,805
Total liabilities		20,778,343
Net position		
Net investment in capital assets		28,529,315
Restricted		20,020,010
Impact fees		8,359,125
Unrestricted		4,777,403
		41,665,843
Total net position		+1,000,0 <del>4</del> 0
Total liabilities and net position	\$	62,444,186

# The Commissioners of Leonardtown Statement of Revenues, Expenses, and Changes in Net Position –Proprietary Fund – Water, Wastewater and Refuse Collection Year Ended June 30, 2024

Operating revenues		
Water service charges	\$	528,090
Sewer service charges	Ŧ	1,172,703
Refuse collection charges		1,264,685
Operating grant from MDE		46,115
Metcomm service fees		165,829
Late charges/fees collected		5,632
Total operating revenues		3,183,054
Operating expenses		2,931,004
Operating income before depreciation		252,050
Depreciation		1,778,913
Operating loss	_	(1,526,863)
Nonoperating revenues (expenses)		
Interest income		882,959
Other income		9,379
Interest expense		(627,277)
Bond issuance costs		(107,615)
Bond premium amortization		57,160
Metcomm debt service reimbursement	—	108,959
Total nonoperating revenues (expenses)		323,565
Loss before capital contributions		(1,203,298)
Capital contributions		
Impact fees		694,600
Capacity allocation fees		147,798
Intergovernmental revenues		1,538,519
Total capital contributions		2,380,917
Change in net position		1,177,619
Total net position		
Beginning of year		40,488,224
End of year	<u>\$</u>	41,665,843

# The Commissioners of Leonardtown Statement of Cash Flows – Proprietary Fund – Water, Wastewater and Refuse Collection Year Ended June 30, 2024

Operating activities	
Receipts from customers and users	\$ 3,138,265
Payments to suppliers	(2,096,000)
Payments to employees	(748,839)
Late charges/fees collected	5,632
Net cash provided by operating activities	299,058
Noncapital financing activities	
Net due from other funds	(2,038,702)
Other income	9,379
Net cash used for noncapital financing activities	(2,029,323)
Capital and related financing activities	
Acquisition and construction of capital assets	(7,486,883)
Capital contribution	
Capacity allocation fees	147,798
Impact fees	694,600
Intergovernmental revenues	1,538,519
Net deposit to long-term debt held in escrow	(1,148,604)
Proceeds from bonds payable	5,578,191
Proceeds from bond premium	529,425
Payment of bond issuance costs	(107,615)
Metcomm debt service reimbursement	95,194
Principal paid on long-term debt	(556,354)
Interest paid on long-term debt	(587,634)
Net cash used for capital and related financing activities	(1,303,363)
Investing activities	
Interest income	843,274
Net decrease in cash and cash equivalents	(2,190,354)
Cash and cash equivalents	
Beginning of year	10,535,714
End of year	<u>\$ 8,345,360</u>

Reconciliation of operating loss to net cash provided by operating activities		
Operating loss	\$ (	1,526,863)
Adjustments to reconcile operating loss to net cash		
provided by operating activities		
Depreciation		1,778,913
(Increase) decrease in		
Accounts receivable		(43,793)
Intergovernmental receivables		(60,605)
Increase (decrease) in		
Accounts payable and accrued expenses		142,343
Intergovernmental payable		(3,436)
Other liabilities		1,149
Customer deposits		4,636
Compensated absences		(538)
Health reimbursement obligations		7,252
Net cash provided by operating activities	\$	299,058

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# **Reporting Entity**

The Commissioners of Leonardtown (the "Town") is a municipal corporation governed by an elected mayor and five-member council ("Town Council"). The Town provides most basic local governmental services except education, which is provided through the St. Mary's County Board of Education.

# **Government-Wide and Fund Financial Statements**

The government-wide financial statements (i.e. the statement of net position and the statement of activities) report information on all non-fiduciary activities of the primary government. *Governmental activities*, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Separate financial statements are provided for governmental funds and the proprietary fund. The General Fund and Capital Projects Fund are major funds and reported in separate columns. The other governmental fund column represents the single remaining special revenue fund.

### Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The government-wide financial statements are reported using the economic resources measurement focus and accrual basis of accounting, as are the proprietary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The financial statements of the Town are prepared in accordance with U.S. generally accepted accounting principles ("GAAP") as applicable to governments.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. However, there is one exception to this policy. In cases of reimbursement grants, revenues are recognized when eligible expenditures are made. This policy allows revenue to be recognized in the same period as the grant expenditures. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences, health reimbursement claims, and claims and judgments, are recorded only when payment is due.

Those revenues susceptible to accrual are property taxes, taxes collected by the state and county on behalf of the Town, franchise taxes, revenue from other agencies, charges for services and interest revenue. Licenses, permits, penalties and interest (on property taxes) and other revenues become measurable and available when cash is received by the Town and are recognized as revenue at that time.

The Town has two major governmental funds, the General Fund and the Capital Projects Fund. The General Fund is used to account for all activities of the government not accounted for in some other fund. The General Fund accounts for the normal recurring activities of the Town such as general government, community development, planning and zoning, law enforcement, public works and recreation and parks. These activities are financed primarily by property taxes, other taxes, service charges and grants from other governmental units.

The Capital Projects Fund is used to account for all financial resources used for acquisition or construction of major capital facilities not financed by the Proprietary Fund. Transfers are used to move unrestricted revenues collected in the General Fund for use in the Capital Projects Fund.

As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements. Exceptions to this general rule are charges between the government's water and sewer function and various other functions of the government. Elimination of these charges would distort the direct costs and program revenues reported for the various functions concerned.

Amounts reported as program revenues include 1) charges to customers or applicants for goods, services or privileges provided, 2) operating grants and contributions, and 3) capital grants and contributions. Internally dedicated resources are reported as general revenues rather than as program revenues. Likewise, general revenues include all taxes.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses result from providing services and delivering goods in connection with the fund's principal ongoing operations such as charges to customers for services and expenses such as salaries, product costs, administrative expenses and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

The Town operates one proprietary fund which accounts for water, wastewater and refuse collection services provided to users.

When both restricted and unrestricted resources are available for use, it is the Town's policy to use restricted resources first then unrestricted resources as they are needed.

### Assets, Liabilities, and Net Position or Equity

### **Deposits and Investments**

The Town's cash and cash equivalents are considered to be cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition. All Town cash receipt and disbursement transactions are initiated in the General Fund, and amounts applicable to other funds are transferred through the respective interfund receivable and payable accounts.

Statutes authorize the Town to invest in obligations of the United States government, its agencies or instrumentalities, certificates of deposit, prime banker's acceptances, investment grade obligations of state and local governments and public authorities, certain money market mutual funds, savings and loan association deposits, and the Maryland Local Government Investment Pool.

For purposes of the Statement of Cash Flows, the proprietary fund type considers all highly liquid investments (including restricted assets) with a remaining maturity of three months or less when purchased to be cash equivalents.

Restricted cash and investments consist of water and sewer impact fees collected by the Town but not yet expended for certain capital improvements.

The Town's cash and cash equivalents are considered to be cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition. All Town cash receipt and disbursement transactions are initiated in the General Fund, and amounts applicable to other funds are transferred through the respective interfund receivable and payable accounts.

Statutes authorize the Town to invest in obligations of the United States government, its agencies or instrumentalities, certificates of deposit, prime banker's acceptances, investment grade obligations of state and local governments and public authorities, certain money market mutual funds, savings and loan association deposits, and the Maryland Local Government Investment Pool.

For purposes of the Statement of Cash Flows, the proprietary fund type considers all highly liquid investments (including restricted assets) with a remaining maturity of three months or less when purchased to be cash equivalents.

Restricted cash and investments consist of water and sewer impact fees collected by the Town but not yet expended for certain capital improvements.

### **Receivables and Payables**

Trade and property taxes receivables are generally fully collectible due to the Town's ability to put a lien on property for past due amounts. During FY24, there were no utility customers that required write off of uncollectible amounts.

Interfund receivables and payables arise from interfund transactions and are recorded by all funds affected in the period in which transactions are executed. Any residual balances outstanding between the governmental activities and business-type activities are reported in the government-wide financial statements as "internal balances".

### **Restricted Net Assets**

Impact fees collected for new water and sewer connections are classified as restricted on the Statement of Net Position because they are maintained in separate investment accounts, and their use is limited by ordinance to growth related projects.

### **Capital Assets**

Capital assets, which include property, plant, equipment and infrastructure assets (e.g. roads, sidewalks, storm drains and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the government as assets with an initial, individual cost of more than \$5,000 and an estimated useful life in excess of one year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of the asset or extend asset lives are not capitalized. Expenditures for major assets and improvements are capitalized as projects are constructed.

Exhaustible capital assets of the General Fund and Proprietary Fund are depreciated, which is charged as an expense against their operations. Depreciation has been provided over the estimated useful lives using the straight-line method. Estimated useful lives are generally as follows:

Description	Estimated Life (Years)
Buildings and improvements	5-50
Wastewater and collection systems	15-50
Water system	15-50
Equipment and vehicles	5-20

### **Long-Term Obligations**

In the government-wide financial statements and proprietary fund types in the fund financial statements, longterm debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities or proprietary fund type statements of net position.

### **Compensated Absences**

It is the Town's policy to permit employees to accumulate earned but unused vacation and sick leave. 100 percent of vacation pay and sick leave balances in excess of 960 hours are accrued when incurred in the government-wide and proprietary fund financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements. Each employee may carry over a maximum of 80 hours vacation leave at the end of each fiscal year. Payments for unused sick leave are limited to a total of 480 hours. At June 30, 2024, compensated absences totaled \$107,516.

### **Health Reimbursement Account Contributions**

It is the Town's policy to permit employees to accumulate contributions made by the Town to their individual health reimbursement accounts. All health reimbursement contributions are accrued when incurred in the government wide financial statements. Governmental fund financial statements report these expenses as claims are made and classify unspent health reimbursement balances as assigned fund balance. At June 30, 2024, this liability was \$78,671.

### **Fund Equity**

The government-wide and business-type activities financial statements utilize a net position presentation with three classifications.

- Net investment in capital assets This category groups all capital assets including infrastructure into one component of net position. Accumulated depreciation and the outstanding balances of debt that are attributed to the acquisition, construction or improvement of these assets reduce the balance in this category.
- **Restricted net position** This category presents external restrictions imposed by creditors, grantors or laws and regulations of other governments.
- Unrestricted net position This category presents the net position of the Town, not restricted for any purpose.

In the fund financial statements, fund balance is reported in five classifications. The classifications are based on the relative strength of the constraints that control how the specific amounts can be spent. The classifications are as follows:

- **Nonspendable** The nonspendable fund balance classification includes amounts that cannot be spent because they are not in spendable form, or legally or contractually required to be maintained intact.
- **Restricted** Fund balance is reported as restricted when constraints placed on the use of resources are either externally imposed by creditor, grantors, contributors or laws and regulations of other governments or is imposed by law through constitutional provisions or enabling legislation.
- Committed The committed fund balance classification includes amounts that can be used only for specific purposes imposed by formal action of the Town Council set in place prior to the end of the reporting period. Those committed amounts cannot be used for any other purpose unless the Town Council removes or changes the specified use by taking the same type of action it employed to previously commit those balances.
- Assigned The assigned fund balance classification reflects the intended use of resources for specific
  purposes but do not meet the criteria to be classified as restricted or committed. These assignments are
  primarily established by the Town Council, but the Council may also choose to delegate that authority to
  another body or official.
- Unassigned Unassigned fund balance is the residual classification for the General Fund and includes all spendable amounts not contained in other classifications. In the special revenue fund, the unassigned classification is used only to report a deficit balance.

In the absence of a formal policy, the Town shall use the following hierarchy for spending resources: restricted fund balances shall be used first, followed in order by committed, assigned and then unassigned.

# **Use of Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

# 2. STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

### **Budgetary Information**

The Mayor and Town Council follow these procedures in establishing the budget data reflected in the financial statements:

- 1) Prior to May 20th of any fiscal year, the Mayor shall have prepared a proposed operating budget for the fiscal year commencing the following July 1. The operating budget includes proposed expenditures at the department level and the means of financing them.
- 2) A public hearing is conducted to obtain taxpayer comments.
- 3) The budget is adopted through a majority vote by the Town Council prior to June 30.
- 4) All budget amendments between funds and/or categories must be submitted to the Mayor and Council for approval. The Treasurer is authorized to approve budget amendments within categories.
- 5) Formal budgetary integration is employed as a management control device during the year for the General Fund.

- 6) Appropriations not spent or encumbered lapse at the end of the fiscal year.
- 7) Budgets are adopted on a basis consistent with generally accepted accounting principles ("GAAP").
- 8) The budgeted amounts included in the Town's financial statements are as originally adopted, or as amended and approved by Town Council.

### 3. DEPOSITS AND INVESTMENTS

Custodial credit risk for deposits is the risk that, in the event of bank failure, the Town's deposits might not be recovered. At year-end the Town was not in compliance with state law which requires that deposits with financial institutions by local government units be fully collateralized.

At year-end, the carrying amount of the Town's deposits was \$320,585 and the bank balance was \$424,727. The bank balance and certificates of deposit balance were partially covered by \$250,000 federal depository insurance and an additional \$2,961,000 (market value at June 30, 2024) in securities pledged as collateral held by the Bank's agent in the Bank's name.

The Town's investments at June 30, 2024, are shown below.

	Amount			Fair Value
Investment in Maryland Local Government Investment Pool	\$	14,876,135	\$	14,876,135
Certificates of deposit	\$	673,403	\$	673,403

The Maryland Local Government Investment Pool ("MLGIP") is managed by PNC Capital Advisors, LLC and administered by the State Treasurer. MLGIP is rated AAAm by Standard and Poors (its highest rating for money market funds). The MLGIP seeks to maintain a constant unit value of \$1.00. Unit value is computed using the amortized cost method. In addition, the net asset value of the Pool, marked to market, is calculated and maintained on a daily basis to ensure a \$1.00 per unit constant value.

At June 30, 2024, approximately 56.20% of the MLGIP balance is reported in the Proprietary Fund. Investment income earned on those accounts is reported in the Proprietary Fund. The remainder of the MLGIP balance is reported in the General Fund and, along with several other cash accounts, represents commingled cash balances utilized for receipts and disbursements for all funds.

### 4. PROPERTY TAX

Real property taxes are levied, due and payable on July 1 of each fiscal year with levies based on assessments as certified by the State of Maryland Department of Assessments and Taxation. On October 1, such taxes are overdue and in arrears, at which time a penalty of 3 percent is assessed and interest begins accruing at 1 percent for each month property taxes are delinquent. In accordance with local law, property with delinquent taxes must be sold following state-provided procedures or by local tax sale. Delinquent taxes are collected, after the eighteenth month of delinquency, by tax sales conducted by St. Mary's County.

# 5. CAPITAL ASSETS AND DEPRECIATION

Capital asset activity for the year ended June 30, 2024 was as follows:

	Beginning Balance	Increases	Decreases	Ending Balance
Government activities				
Capital assets, not being depreciated				
Land	\$ 4,899,561	\$-	\$-	\$ 4,899,561
Construction in progress	19,505	313,038	19,505	313,038
Total assets not being depreciated	4,919,066	313,038	19,505	5,212,599
Capital assets being depreciated				
Buildings and improvements	2,141,325	-	-	2,141,325
Improvements other than buildings	6,569,672	150,901	-	6,720,573
Streets and infrastructure	19,390,184	-	-	19,390,184
Machinery and equipment	129,830			129,830
Total capital assets being depreciated	28,231,011	150,901		28,381,912
Accumulated depreciation				
Buildings and improvements	(713,667)	(66,278)	-	(779,945)
Improvements other than buildings	(3,137,549)	(273,254)	-	(3,410,803)
Streets and infrastructure	(3,933,655)	(494,686)	-	(4,428,341)
Machinery and equipment	(129,608)			(129,608)
Total accumulated depreciation	(7,914,479)	(834,218)		(8,748,697)
Total capital assets being depreciated, net	20,316,532	(683,317)		19,633,215
Governmental activities capital assets, net	<u>\$ 25,235,598</u>	<u>\$ (370,279</u> )	<u>\$ 19,505</u>	<u>\$ 24,845,814</u>
	Beginning			Ending
	Balance	Increases	Decreases	Balance
Business-type activities				
Capital assets, not being depreciated				
Land	\$ 221,718	\$ -	\$ -	\$ 221,718
Construction in progress	3,383,999	7,308,528		10,692,527
Total assets not being depreciated	3,605,717	7,308,528		10,914,245
Capital assets being depreciated				
Buildings and improvements	32,050,354	23,351	-	32,073,705
Streets and infrastructure	16,094,290	126,240	-	16,220,530
Machinery and equipment	910,030	28,764	-	938,794
Total capital assets being depreciated	49,054,674	178,355		49,233,029
Accumulated depreciation				
Buildings and improvements	(13,596,477)	(1,335,962)	-	(14,932,439)
Streets and infrastructure	(5,545,530)	(400,487)	-	(5,946,017)
Machinery and equipment	(729,543)	(42,464)		(772,007)
Total accumulated depreciation	(19,871,550)	(1,778,913)		(21,650,463)
Total capital assets being depreciated, net	29,183,124	(1,600,558)		27,582,566
Business-type activities capital assets, net	<u>\$ 32,788,841</u>	<u>\$ 5,707,970</u>	<u>\$</u>	<u>\$ 38,496,811</u>

Depreciation expense was charged to functions/programs of the primary government as follows:

Governmental activities		
General government	\$	31,756
Community development		28,133
Public Works		498,406
Recreation and parks		275,923
Total depreciation expense - governmental activities	<u>\$</u>	834,218
Business-type activities		
Water	\$	186,934
Sewer		1,591,979
Total depreciation expense - business-type activities	<u>\$</u>	1,778,913

### 6. NONCURRENT LIABILITIES

Changes in long-term debt and liabilities for the year ended June 30, 2024, are as follows:

	Balance at July 1, 2023	Increases	Decreases	Balance at July 1, 2024	Due Within One Year	
Governmental activities						
Mortgage payable	\$ 546,942	\$-	\$ 107,679	\$ 439,263	\$ 94,078	
Health reimbursement obligations	10,822	4,231	-	15,053	15,053	
Compensated absences	82,420	14,162		96,582	96,582	
	<u>\$ 640,184</u>	<u>\$ 18,393</u>	<u>\$ 107,679</u>	<u>\$550,898</u>	<u>\$ 205,713</u>	
Business-type activities						
Notes payable	\$ 5,523,693	\$-	\$ 350,444	\$ 5,173,249	\$ 356,752	
Bonds payable	8,040,910	5,578,191	205,910	13,413,191	418,191	
Bond premium	1,143,203	529,425	57,160	1,615,468	57,160	
Health reimbursement obligations	56,366	7,252	-	63,618	63,618	
Compensated absences	11,473	-	539	10,934	10,934	
Customer deposits	44,885	4,636		49,521	49,521	
	<u>\$ 14,820,530</u>	<u>\$ 6,119,504</u>	<u>\$ 614,053</u>	<u>\$ 20,325,981</u>	<u>\$ 956,176</u>	
	<u>\$ 15,460,714</u>	<u>\$ 6,137,897</u>	<u>\$ 721,732</u>	<u>\$ 20,876,879</u>	<u>\$ 1,161,889</u>	

# The Commissioners of Leonardtown Notes to Financial Statements June 30, 2024

Long-term debt amounts are comprised of the following as of June 30, 2024:

Description	Collateral	Due	Rate	Principal
Governmental activities Mortgage payable	Secured by real property	09/01/2025	3.50%	<u>\$ 439,263</u>
Business-type activities				
Maryland Water Quality Financing Administration 2015	Pledged water and sewer revenues	02/01/2037	1.80%	\$ 5,173,249
Maryland Department of Housing and Community Development 2023	Pledged water and sewer revenues	04/01/2043	3.83%	7,835,000
Maryland Department of Housing and Community Development 2024	Pledged water and sewer revenues	04/01/2044	4.24%	<u>5,578,191</u> \$18,586,440

On April 20, 2023, the Town issued Infrastructure Bonds Series of 2023A (the "Series of 2023A Bonds") through the Maryland Department of Housing and Community Development ("DHCD") Community Development Administration ("CDA") to borrow a maximum of \$8,040,910 to be used for the Town's wastewater treatment plant expansion project and to pay for the costs of issuance. The proceeds from the Series of 2023A Bonds are held and invested by the CDA in an escrow account to be administered and disbursed by the CDA for project costs. The amount available in the escrow account including accrued interest was \$4,234,412 at June 30, 2024.

On May 16, 2024, the Town issued Infrastructure Bonds Series of 2024A (the "Series of 2024A Bonds") through the Maryland Department of Housing and Community Development ("DHCD") Community Development Administration ("CDA") to borrow a maximum of \$5,578,191 to be used for the Town's Meadow's Run water tower project and to pay for the costs of issuance. The proceeds from the Series of 2024a Bonds are held and invested by the CDA in an escrow account to be administered and disbursed by the CDA for project costs. The amount available in the escrow account including accrued interest was \$6,000,000 at June 30, 2024.

		Governmental Activities				Business-ty	pe A	ctivities
	P	rincipal		nterest		Principal		Interest
2025	\$	94,078	\$	14,464	\$	774,943	\$	800,948
2026		345,185		3,098		813,173		760,813
2027		-		-		839,711		730,928
2028		-		-		876,365		699,890
2029		-		-		888,140		667,175
2030-2034		-		-		5,031,664		2,801,374
2035-2039		-		-		5,127,444		1,759,889
2040-2044		-		-		4,235,000		614,923
	<u>\$</u>	439,263	\$	17,562	<u>\$</u>	18,586,440	<u>\$</u>	8,835,940

Debt service requirements on long-term debt for years ending June 30, are as follows:

# 7. INTERFUND RECEIVABLES, PAYABLES AND TRANSFERS

Interfund receivables and payables, which are for temporary balances between funds where cash is pooled, consisted of the following at June 30, 2024:

	Interfund Receivables			Interfund Payables		
General Fund	\$	-	\$	5,345,885		
Capital Projects Fund		975,803		-		
Proprietary Fund		4,370,082		-		
	\$	5,345,885	\$	5,345,885		

A summary of interfund transfers for the year ended June 30, 2024 is as follows:

	Tra	Transfers In		nsfers Out
General Fund	\$	-	\$	435,863
Capital Projects Fund		435,863		-
	<u>\$</u>	435,863	\$	435,863

Interfund transfers represent annual appropriations to subsidize capital projects.

### 8. FUND BALANCE

The Commissioners of Leonardtown complies with Governmental Accounting Standards Board ("GASB") Statement No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions,* which sets forth guidance on classifying and reporting fund balances for governmental funds. The following categories are reported in the governmental funds.

Restricted	
Highway user revenue (road maintenance)	\$ 143,666
Assigned	
Assigned	
Capital projects	\$ 209,672
Waterfront revitalization	73,380
Parking fees-in-lieu	52,800
HRA liabilities	15,053
War memorial maintenance	6,468
Encumbrances	 55,129
	\$ 202,830

## 9. DEFERRED COMPENSATION PLAN

The Town has a deferred compensation plan available to all Town employees which is established in accordance with the Internal Revenue Code section 457. A deferred compensation plan offers employees an opportunity to defer a portion of their wages, along with the related federal and state income tax, until future years. For eligible employees, the Town contributes an amount equal to 5% of an employee's salary. The deferred compensation is not available to employees until termination, retirement, death or unforeseeable emergency. The plan is administered by the Mission Square. The Town's only responsibility is to withhold the amounts from employees' payroll and forward those amounts and the Town's contribution to the plan administrator. Total expense incurred by the Town was \$59,256, and total employee contributions were \$61,300 for the year ended June 30, 2024.

The plan administrator has the responsibility for investing the deferred monies, maintaining detailed accounting records for both the individual employee and the Town, and disbursing funds to plan participants. Generally, the plan assets, including all income earned and rights purchased, are the exclusive property of the participants and are not assets of the Town. The only exception to this occurs when employees do not complete one year of service with the Town. In those cases, all Town contributions, including income earnings, are returned to the Town directly from the plan administrator.

### 10. HEALTH REIMBURSEMENT ACCOUNT

All full time Town employees are eligible for health insurance coverage through the Town's small group plan. The Town is responsible for paying 80% of the plan premium for each employee. Effective June 1, 2021, the Town renewed its single-employer health insurance and Health Reimbursement Account (*"HRA"*) plan. A HRA is an IRS approved, employer funded defined contribution plan account that can be used to pay for qualified medical expenses for the employee or his/her dependents.

As part of the annual budget approval process, the Town Council sets the annual contribution to each eligible employee's HRA account. The medical plan for individual coverage has a \$1,500 annual deductible; all other plans have a \$3,000 annual deductible. For FY24, the town contribution to each HRA account was approved at \$1,500 per participating employee. There are eight active employees and two inactive employees covered by the plan. The Town's contribution is available to each employee on the first day of the plan year. Unspent funds accumulate for each employee without expiration. Employees separating from service are allowed to access their HRA accounts and continue to make reimbursement claims for qualified medical expenses. The total contribution to employee accounts was \$15,000 for the year ended June 30, 2024. All health reimbursement contributions are accrued when incurred in the government wide, proprietary fund and budgetary basis financial statements. Governmental fund financial statements report these expenses as claims are made and unspent health reimbursement balances fall in the *assigned* fund balance category. Claims totaling \$13,917 were reimbursed before June 30, 2024. The remainder carries over to future years and is recorded as a liability in the government wide statement of net position. The total HRA plan liability at June 30, 2024, is \$78,671.

The third-party plan administrator, Further, has the responsibility for managing employee health reimbursement accounts, ensuring claims are valid and in accordance with Internal Revenue Code Section 213(d) and reimbursing employees when claims are made.

# 11. METCOMM AGREEMENT

The Town has entered into an agreement with St. Mary's County Metropolitan Commission whereby certain areas outside the Town's jurisdiction receive sewer service from Leonardtown rather than from the County. In exchange, the Metropolitan Commission ("Metcomm") is billed its pro-rata share of operating and debt service costs. In the current year, the Town earned \$165,829 of operational reimbursement and \$108,959 of debt service reimbursement based on the aforementioned agreement. As the Town makes debt service payments on its long-term debt, Metcomm reimburses the Town its proportionate share of the debt service.

# 12. RISK MANAGEMENT

The Town is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and related disasters. The Town is a member of the Local Government Insurance Trust sponsored by the Maryland Municipal League ("MML"), and the Maryland Association of Counties. The LGIT is a self-insured public entity risk pool offering general liability, excess liability, business auto liability, police legal liability, public official liability, environmental liability and property coverage. The Town utilizes LGIT for its liability, property and employee bond coverages. Commercial policies for flood, and workers' compensation coverages are purchased from private insurance companies.

LGIT is capitalized at an actuarially determined level to provide financial stability for its local government members and to reduce the possibility of assessments. The trust is owned by the participating counties, cities, and towns and managed by a Board of Trustees elected by the members. Annual premiums are assessed for the various policy coverages. The agreement for the formation of LGIT provides that the trust will be self-sustaining through member premiums and will reinsure through commercial companies for claims in excess of annual premiums. Settled claims, if any, resulting from these risks have not exceeded commercial insurance coverage for the current year or the three prior years.

## 13. CONDUIT DEBT

On February 13, 2017, The Commissioners of Leonardtown approved Resolution 1-17 authorizing the Town, as a conduit borrower, to issue and sell economic development revenue bonds in an amount not to exceed \$24,000,000 and to loan the proceeds to St. Mary's Ryken Inc. These bonds were issued pursuant to the provisions of the Maryland Economic Development Revenue Bond Act and are to be used by St. Mary's Ryken to refund a previously outstanding bond and finance additional improvements to its high school campus. These bonds are limited obligations of the Town and are not considered debts against the general credit or taxing powers of the Town. At June 30, 2024, the outstanding principal balance was \$15,195,158.

### 14. COMMITMENTS AND CONTINGENCIES

On May 10, 2021, the Town Council approved Task Order #24 with GHD, Inc. to provide technical assistance required to apply for a new water appropriation permit for a new water production well and the complementary update required in the St. Mary's Comprehensive Water and Sewer Master Plan. The amount of this task order is \$15,000 and \$8,750 remains to be paid at June 30, 2024.

On September 12, 2022, the Town Council approved a contract with Michael F. Ronca and Sons, Inc. for the expansion of the wastewater treatment plant. The cost of the original contract was \$15,221,000 and net change orders were approved resulting in an increase of \$77,192 for a revised contract amount of \$15,298,192 and \$6,951,647 remains to be paid at June 30, 2024.

On September 12, 2022, the Town Council approved Task Order #28 with GHD, Inc. for construction management and inspection services for the expansion of the wastewater treatment plant. The amount of this task order is \$1,450,000 and \$377,000 remains to be paid at June 30, 2024.

On September 11, 2023, the Town Council approved Task Order #20A with GHD, Inc. for the design and engineering of a new elevated water tower that will be constructed in the northern section of Town. The amount of this task order is \$48,000 and \$15,000 remains to be paid at June 30, 2024.

On March 11, 2024, the Town Council approved Task Order #29 with GHD, Inc. to provide production well design services. The amount of this task order is \$142,500 and \$121,075 remains to be paid at June 30, 2024.

On March 11, 2024, the Town Council approved a contract with AB&H Excavating in the amount of \$852,430 and \$827,036 remains unpaid at June 30, 2024.

On June 10, 2024, the Town Council approved Task Order #20B with GHD, Inc. for construction services for the Meadows at Tower Run elevated storage tank in the amount of \$438,000 and had not begun prior to June 30, 2024, so the full amount of the contract remains to be paid.

The Town receives financial assistance from the State of Maryland in the form of grants. Expenditures from certain grants are subject to audit by the grantor, and the Town is contingently liable to refund amounts received in excess of allowable expenditures. In the opinion of the Town's management, no material refunds will be required as a part of disallowed expenditures.

### 15. TAX ABATEMENT

On February 13, 2017, the Town Council approved an agreement with TSG Leonardtown LLC (*"TSG"*) which sets out certain financial commitments from the Town and certain infrastructure improvements to be completed by TSG. Using its legislative powers as granted in Sections 201 and 501(25) of the Leonardtown Charter, this agreement stipulates that Leonardtown real property taxes will be abated in full each year until the total abatement reaches \$125,000. The first property tax abatement occurred in FY2018. The abatement for FY2024 was \$28,189. It is expected this property will not be required to pay property taxes until FY2026.

### 16. SUBSEQUENT EVENTS

Subsequent events and transactions were evaluated for potential recognition in the financial statements through December 30, 2024 which is the date the financial statements were available to be issued. Except as disclosed in Note 14 and below, no additional disclosures are required.

On September 9, 2024, the Town Council approved a contract with Landmark Structures I, Limited Partnership I for the Meadows at Town Run water tower construction in the amount of \$6,899,000.

SUPPLEMENTARY INFORMATION

# The Commissioners of Leonardtown Schedule of Revenues and Other Financing Sources – Budget and Actual – General Fund Year Ended June 30, 2024

Taxes	Final Budget	Actual	Variance Favorable <u>(Unfavorable)</u>
Local property			
Real property	\$ 790,000	\$ 784,149	\$ (5,851)
Public utilities	68,000	58,045	(9,955)
Penalties and interest	3,500	1,406	(2,094)
Total property taxes	861,500	843,600	(17,900)
Income taxes	1,000,000	1,121,019	121,019
Other local taxes			
Admissions and amusement	50	2,386	2,336
Taxes - state shared			
Highway users	279,068	295,916	16,848
Total taxes	2,140,618	2,262,921	122,303
Licenses and permits			
Beer, wine and liquor	16,800	15,546	(1,254)
Traders	14,000	14,531	531
CATV franchise	20,000	24,674	4,674
Building permits	30,000	16,589	(13,411)
Total licenses and permits	80,800	71,340	(9,460)
Intergovernmental			
County tax rebate	72,786	72,788	2
Accommodation tax	40,150	57,198	17,048
Law enforcement grant	22,200	29,305	7,105
Total intergovernmental	135,136	159,291	24,155
Charges for services			
Event fees	2,000	3,450	1,450
Sign permits	-	652	652
Occupancy permits	-	3,411	3,411
Zoning and subdivision fees	1,000	2,890	1,890
Total charges for services	3,000	10,403	7,403
Miscellaneous revenue			
Restricted Grants	121,281	181,768	60,487
Interest income	4,000	355,879	351,879
Other income	2,500	349	(2,151)
Total miscellaneous revenue	127,781	537,996	410,215
Total revenues	2,487,335	3,041,951	554,616
Other financing sources			
Appropriation of prior year fund balance	605,529		(605,529)
Total revenues and other financing sources	\$ 3,092,864	<u>\$ 3,041,951</u>	<u>\$ (50,913</u> )

# The Commissioners of Leonardtown Schedule of Expenditures and Other Financing Uses – Budget and Actual – General Fund Year Ended June 30, 2024

	Final Budget Actual			Actual	Variance Favorable (Unfavorable)	
General government		uugei		Actual	(0111	avorable)
Salaries	\$	356,005	\$	344,652	\$	11,353
Payroll taxes and benefits	Ŷ	97,235	Ψ	83,698	Ŷ	13,537
Legal counsel		7,500		11,468		(3,968)
Accounting services		35,600		26,600		9,000
Professional services		47,430		43,969		3,461
Election expenses		-		200		(200)
Property/Liability insurance		21,000		23,851		(2,851)
Utilities		25,000		19,054		5,946
Facility maintenance		19,985		25,544		(5,559)
Equipment maintenance		3,500		3,835		(335)
Office supplies		10,000		9,630		370
Postage		5,750		4,401		1,349
Travel, meetings, training		25,000		25,918		(918)
Dues, memberships, subscriptions		5,800		7,414		(1,614)
Advertising, public notices		750		996		(246)
Hospitality		6,000		5,275		725
Other operating expenses		1,500		4,823		(3,323)
Payments to other agencies		750		750		-
Capital outlay		7,000		70,212		(63,212)
Lease payments		888		888		-
Total general government		676,693		713,178		(36,485)
Community development						
Salaries		127,804		136,533		(8,729)
Payroll taxes and benefits		27,283		29,878		(2,595)
Professional services		70,160		69,196		964
Other operating expenses		23,500		19,195		4,305
Public relations, promotions		14,250		10,978		3,272
Arts & entertainment district		14,000		18,089		(4,089)
Main street		5,000		5,145		(145)
Façade grant		50,000		43,800		6,200
Tree lighting		7,600		7,486		114
Concerts on the square grants		9,000		8,678		322
Veteran's day parade		7,000		5,748		1,252
Waterfront celebration		20,000		29,616		(9,616)
Boat races		1,500		1,500		-
Movie festival		4,500		4,698		(198)
Capital outlay		30,500		1,007		29,493
Total community development		412,097		391,547		20,550

# The Commissioners of Leonardtown Schedule of Expenditures and Other Financing Uses – Budget and Actual – General Fund Year Ended June 30, 2024

Planning and zoning			
Salaries	\$ 120,972	\$ 125,512	\$ (4,540)
Payroll taxes and benefits	33,548	32,427	1,121
Legal counsel	4,500	(1,841)	6,341
Professional services	50,000	11,978	38,022
Office supplies	750	821	(71)
Other operating expenses	4,000	1,624	2,376
Capital outlay	6,680	5,225	1,455
Total planning and zoning	220,450	175,746	44,704
Public safety			
Salaries	12,560	12,782	(222)
Payroll taxes and benefits	4,433	4,326	107
Law enforcement	80,590	74,894	5,696
Fire department grant	1,000	1,000	-
Rescue squad grant	1,000	1,000	-
Other operating expenses	500	26	474
Capital outlay	4,000	2,148	1,852
Total public safety	104,083	96,176	7,907
Public works			
Salaries	82,784	61,011	21,773
Payroll taxes and benefits	26,462	19,011	7,451
Other operating expenses	22,550	11,147	11,403
Street sweeping	46,752	41,277	5,475
Road maintenance	409,675	331,375	78,300
Snow removal	50,000	25,704	24,296
Storm drains/sidewalks	65,000	29,450	35,550
Street lighting	48,822	49,080	(258)
Buildings and grounds	92,117	91,992	125
Signs and maintenance	20,000	33,397	(13,397)
Capital outlay	36,000	19,850	16,150
Total public works	900,162	713,294	186,868
Recreation and parks			
Salaries	28,582	28,037	545
Payroll taxes and benefits	7,099	6,593	506
Utilities	5,360	5,216	144
Facility maintenance	48,340	56,504	(8,164)
Other operating expenses	3,500	2,918	582
Payments to other agencies	10,000	10,000	-
Buildings and grounds Capital outlay	80,109 34,900	101,870 40,925	(21,761) (6,025)
Total recreation and parks	217,890	252,063	(34,173)
Debt service			
Debt service - principal	107,679	107,679	
Debt service - interest	17,426	17,426	-
Total debt service	125,105	125,105	
Other financing uses			
Other financing uses	404.004	104 400	E04
Transfer to capital projects Committed to waterfront revitalization	124,921 311,463	124,400 <u>311,463</u>	521
	<u>311,463</u>		- 521
Total other financing uses	436,384	435,863	521
Total expenditures	<u>\$ 3,092,864</u>	<u>\$ 2,902,972</u>	<u>\$ 189,892</u>

# The Commissioners of Leonardtown Schedule of Operating Revenues and Expenses by Segment – Proprietary Fund Year Ended June 30, 2024

	Wastewater Treatment Plant	Collection System	Water System	Refuse Collection	Total	
Operating revenues						
Water service charges	\$ -	\$-	\$ 528,090	\$-	\$ 528,090	
Sewer service charges	1,172,703	-	-	-	1,172,703	
Refuse collection charges	-	-	-	1,264,685	1,264,685	
Metcomm service fees	165,829	-	-	-	165,829	
MDE operating grant	46,115	-	-	-	46,115	
Late charges/fees collected	5,632			-	5,632	
Total operating revenues	1,390,279	<u> </u>	528,090	1,264,685	3,183,054	
Operating expenses						
Salaries	335,068	77,135	148,560	34,590	595,353	
Payroll taxes and benefits	94,423	20,589	40,312	6,025	161,349	
Engineering and consultants	100	2,114	1,693	-	3,907	
Insurance	29,341	8,987	6,225	-	44,553	
Utilities	137,147	10,425	62,421	-	209,993	
Facilities maintenance	66,474	98,670	87,554	-	252,698	
Lab analytical services	27,852	-	3,106	-	30,958	
Process chemicals	118,951	-	20,349	-	139,300	
Lab supplies	5,643	-	2,867	-	8,510	
Safety	383	181	440	-	1,004	
Sludge management	138,262	-	-	-	138,262	
Waste disposal contract	-	-	-	1,269,996	1,269,996	
Capital outlay	(19,350)	-	14,934	-	(4,416)	
Other operating expenses	17,392	23,206	29,853	9,086	79,537	
Total operating expenses	951,686	241,307	418,314	1,319,697	2,931,004	
Operating income (loss)						
before depreciation	438,593	(241,307)	109,776	(55,012)	252,050	
Depreciation	1,370,655	221,324	186,934		1,778,913	
Operating loss	<u>\$ (932,062)</u>	<u>\$ (462,631</u> )	<u>\$ (77,158</u> )	<u>\$ (55,012)</u>	<u>\$ (1,526,863</u> )	

# The Commissioners of Leonardtown Schedule of Revenues, Expenses, and Other Financing Sources – Budget and Actual – Proprietary Fund Year Ended June 30, 2024

	Wastewater Treatment Plant		Sewer Collection System			Water System			Refuse Collection			
	Budget	Actual	Variance Favorable (Unfavorable)	Budget	Actual	Variance Favorable (Unfavorable)	Budget	Actual	Variance Favorable (Unfavorable)	Budget	Actual	Variance Favorable (Unfavorable)
Revenue												
Service charges	\$ 1,138,320	\$ 1,172,703	\$ 34,383	\$-	\$-	\$-	\$ 530,000	\$ 537,469	\$ 7,469	\$ 1,032,705	\$ 1,264,685	\$ 231,980
Metcomm fees	391,973	274,788	(117,185)	-	-	-	-	-	-	-	-	-
MDE operating grant	30,000	46,115	16,115	-	-	-	-	-	-	-	-	-
Capacity allocation charges	-	147,798	147,798	-	-	-	-	-	-	-	-	-
Impact fees	-	694,600	694,600	-	-	-	-	-	-	-	-	-
Miscellaneous income	14,606	759,569	744,963				45,848	129,022	83,174	2,900	-	(2,900)
Total revenue	1,574,899	3,095,573	1,520,674	<u> </u>			575,848	666,491	90,643	1,035,605	1,264,685	229,080
Expenses												
Salaries	309,949	335,068	(25,119)	66,580	77,135	(10,555)	132,796	148,560	(15,764)	37,853	34,590	3,263
Payroll taxes and benefits	87,375	94,423	(7,048)	16,269	20,589	(4,320)	34,713	40,312	(5,599)	7,011	6,025	986
Professional services	25,000	100	24,900	3,000	2,114	886	32,000	1,693	30,307	-	-	-
Insurance	25,500	29,341	(3,841)	6,000	8,987	(2,987)	5,500	6,225	(725)	-	-	-
Facility maintenance	75,374	66,474	8,900	33,237	98,670	(65,433)	23,500	87,554	(64,054)	-	-	-
Line maintenance	-	-	-	40,443	-	40,443	141,229	-	141,229	-	-	-
Utilities	130,000	137,147	(7,147)	11,000	10,425	575	67,200	62,421	4,779	-	-	-
Materials and supplies	207,433	124,977	82,456	1,646	181	1,465	15,761	23,656	(7,895)	-	-	-
Laboratory analysis	26,536	27,852	(1,316)	-	-	-	1,734	3,106	(1,372)	-	-	-
Sludge management	171,010	138,262	32,748	-	-	-	-	-	-	-	-	-
Debt service	1,047,140	627,277	419,863	-	-	-	-	-	-	-	-	-
Capital outlay	75,900	(19,350)	95,250	-	-	-	13,720	14,934	(1,214)	-	-	-
Contingency/reserve fund	7,523	-	7,523	-	-	-	83,551	-	83,551	-	-	-
Refuse collection contract	-	-	-	-	-	-	-	-	-	980,992	1,269,996	(289,004)
Other operating expenses	24,384	17,392	6,992	19,322	23,206	(3,884)	24,144	29,853	(5,709)	9,749	9,086	663
Total expenses	2,213,124	1,578,963	634,161	197,497	241,307	(43,810)	575,848	418,314	157,534	1,035,605	1,319,697	(284,092)
Excess (deficiency) of revenue												
over expenses	(638,225)	1,516,610	2,154,835	(197,497)	(241,307)	(43,810)	-	248,177	248,177	-	(55,012)	(55,012)
Other financing sources (uses) Appropriation of net position	835,722		(835,722)	<u>.</u>								
Excess (deficiency) of revenue and other financing sources over expenses and other financing uses	\$ <u>197,497</u>	<u>\$ 1,516,610</u>	<u>\$ 1,319,113</u>	\$ <u>(197,497</u> )	\$ <u>(</u> 241,307)	\$ (43,810)	\$	<u>\$248,177</u>	<u>\$    248,177</u>	\$	\$ (55,012)	<u>\$ (55,012)</u>

SINGLE AUDIT

# The Commissioners of Leonardtown Schedule of Expenditures of Federal Awards Year Ended June 30, 2024

Federal Grantor/Pass-Through Grantor/Program Title	Pass- Federal Assistance Listing Number	Through Entity Identifying Number	Federal Expenditures	Pass- Through to Subrecipients
U.S. Department of Treasury				
Passed-Through the State of Maryland Department of Budget and Management COVID-19 State and Local Fiscal Recovery Funds	21.027	N/A	\$ 1,538,519	\$ -

### 1. FEDERAL EXPENDITURES

The Schedule of Expenditures of Federal Awards reflects federal expenditures for all individual grants which were active during the fiscal year.

# 2. BASIS OF ACCOUNTING

The Town uses the modified accrual method of recording transactions. Revenues are recorded when measurable and available. Expenditures are recorded when incurred.

## 3. INDIRECT COSTS

The Town has elected not to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.



# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

# **INDEPENDENT AUDITOR'S REPORT**

To the Commissioners of Leonardtown:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of The Commissioners of Leonardtown, as of and for the year ended June 30, 2024, and the related notes to the financial statements, which collectively comprise The Commissioners of Leonardtown's basic financial statements, and have issued our report thereon dated December 30, 2024.

## **Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered The Commissioners of Leonardtown's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Commissioners of Leonardtown's internal control. Accordingly, we do not express an opinion on the effectiveness of The Commissioners of Leonardtown's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.

#### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether The Commissioners of Leonardtown's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.



### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Withum Smith + Brown, PC

December 30, 2024



# REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

# **INDEPENDENT AUDITOR'S REPORT**

To the Commissioners of Leonardtown:

#### **Report on Compliance for Each Major Federal Program**

#### **Opinion on Each Major Federal Program**

We have audited The Commissioners of Leonardtown's compliance with the types of compliance requirements identified as subject to audit in the OMB Compliance Supplement that could have a direct and material effect on each of The Commissioners of Leonardtown's major federal programs for the year ended June 30, 2024. The Commissioners of Leonardtown's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, The Commissioners of Leonardtown complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2024.

#### Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards ("Uniform Guidance"). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of The Commissioners of Leonardtown and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of The Commissioners of Leonardtown's compliance with the compliance requirements referred to above.

#### **Responsibilities of Management for Compliance**

Management is responsible for compliance with the requirements referred to above and for the design, implementation and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to The Commissioners of Leonardtown's federal programs.



#### Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on The Commissioners of Leonardtown's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about The Commissioners of Leonardtown's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and
  perform audit procedures responsive to those risks. Such procedures include examining, on a test basis,
  evidence regarding The Commissioners of Leonardtown's compliance with the compliance requirements
  referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of The Commissioners of Leonardtown's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of The Commissioners of Leonardtown's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

#### **Report on Internal Control over Compliance**

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance requirement of a federal noncompliance with a type of compliance requirement of a federal noncompliance with a type of compliance requirement of a federal noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency or a combination of deficiencies, in internal control over compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.



Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Withum Smith + Brown, PC

December 30, 2024

#### Summary of Auditor's Results

- 1. The auditor's report expresses an unmodified opinion on whether the financial statements of The Commissioners of Leonardtown were prepared in accordance with GAAP.
- 2. No significant deficiencies or material weaknesses relating to the audit of the financial statements of The Commissioners of Leonardtown are reported in the independent auditor's report on internal control over financial reporting and on compliance and other matters based on an audit of financial statements performed in accordance with Government Auditing Standards.
- 3. No instances of noncompliance material to the financial statements of The Commissioners of Leonardtown, which would be required to be reported in accordance with Government Auditing Standards, were disclosed during the audit.
- 4. No significant deficiencies or material weaknesses in internal control over the major federal award programs are reported in the independent auditor's report on compliance for each major program and on internal control over compliance required by the Uniform Guidance.
- 5. The auditor's report on compliance for the major federal award programs for The Commissioners of Leonardtown expresses an unmodified opinion on all major federal programs.
- 6. There are no audit findings that are required to be reported in accordance with 2 CFR Section 200.516(a).
- 7. The programs tested as major programs were:

Coronavirus State and Local Recovery Funds - ALN Number 21.027

- 8. The threshold used for distinguishing between Type A and B programs was \$750,000.
- 9. The Commissioners of Leonardtown did not qualify as a low-risk auditee.

#### Findings – Financial Statement Audit

None.

## Findings and Questioned Costs – Major Federal Award Programs Audit

None.

## Schedule of Prior Year Audit Findings

None.